

SERVICE WORKS OVERVIEW & PRICE LIST



UNDER THE HEAVENS
— SAILING CRUISES —

SERVICE CENTER INSIGHT

After sales support

Call center / Service & repair center / Spare parts warehouse

Call center

24/7 availability to owners and charters

Service & Repair center

Warranty case / Insurance case / Upgrades to equipment and vessels

Spare parts warehouse

On site purchase / Delivery

Capabilities

Team of experts and network of contractors, covering all fields of work necessary for servicing sailing yachts

Inside Marina Kremik

- Dealership & Aftersales office, Spare parts warehouse, Service workshop
- Berth in Marina, Travel lift up to 80T, Cradles for dry berth

Outside Marina Kremik

- Intervention at sea - speedboat fully equipped for interventions, range 150NM, covers whole Adriatic archipelago
- Intervention by land - van with integrated workshop, covers complete coast from Dubrovnik to Rijeka
- Spare parts - delivery with intervention or delivery by DHL

INSOURCING

Qualified workers hourly rate and work details

Workers hourly rate		unit
Plastic worker	€50.00	<i>h</i>
Mechanic	€50.00	<i>h</i>
Electric	€50.00	<i>h</i>
Carpenter	€50.00	<i>h</i>
Diver	€90.00	<i>h</i>
Cleaner	€25.00	<i>h</i>
Unqualified worker (helper)	€30.00	<i>h</i>
Mast climbing	€90.00	<i>h</i>

*All prices include VAT

	Plastic worker	Electric	Carpentry	Mechanic
FIELD OF WORK	Antifouling Fiberglass (GRP) Gelcoat Foils Polyurethane sealants Zinc protection	Navigation and other instruments Electric installations and wiring Power supply systems (batteries, inverter, generator) Electric pumps Lighting/illumination systems Electric winches Thruster A/C systems Other electric appliances	Plywood elements Teakwood Veneer and veneer tape Interior carpentry Polyurethane sealants	Main engine and engine room Outboard engine Propeller and shaft Gas system Anchoring system Valves Mast and rigging Steering system Sanitation system Simple mechanical components Bathing platform
ACTIVITIES	Polishing Grinding Coating Sealing and sticking	Diagnostic Servicing Reparation Installation	Varnishing Grinding Sealing and sticking Installation	Diagnostic Servicing Reparation Installation

	Cleaner	Diver	Other
FIELD OF WORK	Underwater part of hull Deck & teak Waste tanks Inox polishing Toilet unclogging	Inspection of underwater part of the hull Special underwater works	Equipment installation and preparation of new boats Installation of extra equipment

Deck & hull works by processed area

Rate by processed area		
Hull grinding (to gelcoat)	€15.00	m ²
Hull grinding (one layer)	€5.00	m ²
Antifouling (one layer)	€5.00	m ²
Polishing (material included)	€25.00	m ²
Teak maintenance	€30.00	m ²
Sanding	€25.00	m ²

Interventions at sea & on land

		unit
START (3NM included)	€125.00	
Additional miles	€25.00	NM
Towing	€9.00	m/NM
Vessel escort	€4.50	m/NM
Maneuvering into the port (MAX 3NM)	€27.00	m
Minor re-floating	€125.00	m
*Special re-floating	€250.00	m
Minor re-floating - additional boat	€62.50	m
Delivery of fuel or spare parts	€25.00	NM
Passenger transport	€15.00	nm
SCUBA diving	€250.00	h
Guarding the vessel	€25.00	h
Transfer		NM

Special conditions

Night works & holidays/sundays	+30%
Night works + holidays/sundays	+50%
Bad weather conditions	+50%

*All prices include VAT

OUTSOURCING

Logistic services inside the marina

Subcontractor: Marina Kremik d.o.o.

Travel lift	per boat
10 - 10,99 m	€318.00
11 - 11,99 m	€490.00
12 - 12,99 m	€586.00
13 - 13,99 m	€756.00
14 - 14,99 m	€855.00
15 - 15,99 m	€914.00
16 - 16,99 m	€1,080.00
17 - 17,99 m	€1,135.00
Land transport of vessel	€65.00

Transit berth	per day
10 - 10,99 m	€54.00
11 - 11,99 m	€59.00
12 - 12,99 m	€64.00
13 - 13,99 m	€68.00
14 - 14,99 m	€70.00
15 - 15,99 m	€76.00
16 - 16,99 m	€83.00
17 - 17,99 m	€90.00
Cradle 10 to 15m	€6.00
Cradle >15m	€8.00

*All prices include VAT

Metal works

Subcontractor: Marina Kremik d.o.o.

Field of work	Activities	Price
Inox Zinc galvanization Aluminium	Modeling Milling Welding Bending Installation Sanding	€55.00 per hour

Upholstery

Subcontractor: Dustom Sails d.o.o.

Field of work	Activities	Price
Sails Bimini, Sprayhood Cushion covers Lazy bag	Sizing dimensions Production Reparation Installation	On request

Regular servicing

	Frequency	Subcontractor	Price
Engine	First service after 50 working hours Next service each 150 working hours	Marina Kremik d.o.o.	On request
Generator	First service after 50 working hours Next service each 150 working hours	Dark Blue Nautica d.o.o.	
A/C system	Yearly	Sustavi Janković d.o.o.	
Fridge units	Yearly	Sustavi Janković d.o.o.	
Gas system	Yearly	Servis Navis d.o.o.	

*All prices shown are without material included

*All prices include VAT

*Prices from sub-contractors are subject to change